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Federal Republic of Nigeria

# National Council on Privatisation

Bureau of Public Enterprises (BPE)

**EXPERT SUPPORT SERVICES FOR THE PARTIAL COMMERCIALISATION OF THE NATIONAL PARKS SERVICE (NPS) AND THE CONCESSION OF ECO-TOURISM ACTIVITIES IN THREE SELECTED NATIONAL PARKS AS PILOT PROJECTS:**

### REQUEST FOR SUBMISSION OF APPLICATIONS BY FINANCIAL MODELLING EXPERT

The National Council on Privatization (NCP) through its Secretariat, the Bureau of Public Enterprises (BPE), intends to appoint the Financial Modelling Expert for the In-house Technical Committee (ITC)/Project Delivery Team (PDT) for the partial commercialisation of National Park Service, the seven National Parks and the concession of the eco-tourism activities in three selected National Parks, namely, Cross River; Old Oyo National Park and Gashaka Gumti as pilot projects:

The Nigeria National Park Service is a statutory body established by The Nigeria National Park Service Act 46 of 1999 to preserve, enhance, and manage vegetation & wildlife in the National Parks. It is also to keep under review all activities relating to the National Parks as well as ensure the implementation of the National Parks policy of the Federal Government amongst others.

The seven National Parks are: Chad Basin National Park, Cross River National Park, Gashaka Gumti National Park, Kainji Lake National Park, Kamuku National Park, Okomu National Park and Old Oyo National Park.

**TERMS OF REFERENCE FOR THE ITC/PDT**

The main objective of the advisory service is to restructure and reposition the NPS and the seven National Parks for partial commercialisation operations. The In-house Technical Committee (ITC) and the Project Delivery Team (PDT), working with the Financial Modelling Expert, are expected to:

* Produce a comprehensive blueprint for the partial commercialisation of the Nigeria National Parks Service and the seven National Parks;
* Design and propose a new institutional structure for the NPS and the seven National Parks that would allow them operate in a commercially sustainable manner;
* Produce for each park, a business plan which will include capital estimates for visitor infrastructure and National Parks commercialisation proforma;
* Identify viable business units and projects that could be undertaken as PPP/Concession projects for the National Parks Service and the seven National Parks;
* Design the staffing plan to restructure, reorganize and deploy the staff according to the corporatization process and new business model;
* Design administrative procedures and accounting manuals incorporating new organizational policies;
* Implement in conjunction with the BPE the partial commercialization of the NPS and the National Parks;
* Work as members of the In-house Technical Committee (ITC)/Project Delivery Team (PDT) Implementation Committee (NPCIC) and the deliverables are expected to facilitate the work of the Committee;
* Concession of the eco-tourism activities in three selected National Parks, namely, Cross River National Park; Old Oyo National Park and Gashaka Gumti National Park as pilot projects; and
* Advise on any other matter relevant for the successful reform of the National Parks.

**SCOPE OF WORK FOR THE FINANCIAL MODELLING EXPERT**

(1) Comprehensive report on the financial strength of the NPS and National Parks, including issues requiring specific attention.

(2) Computation of capital adequacy ratio for each of the past ten (10) years, via-a-vis quality of assets; prospect of recovery of debts, securitisation and assessment of periodic reports on debt recoveries.

(3) Business Valuation of the NPS and National Parks based on current scenario, stating clearly all the basis and assumptions employed;

(4) Preparation and development of Outline Business Case (OBC) for identify viable business units and project that could beundertaken asPPP/Concession project for the NPS and three selected National Parks in line with ICRC Regulation Guidelines in preparation of OBC;

5)Development of a Financial Model for the concession of the three selected National Parks that will provide details of Financial and Economic appraisal, sensitivity analysis and an assessment of economic and financial viability.

(6) On the basis of (3) above and the current funding gaps identified, identify the total additional capital injection required to take NPS and National Parks to its business development threshold anticipated in the 10-year business plan.

(7) Other specific issues that the adviser deems necessary for implementation by the Federal Government.

**SUBMISSION OF APPLICATION**

Prospective candidates should submit written application detailing the following information as basis for short listing:

* Profile of the applicant clearly stating the full contact details of the candidate;
* Details of direct experience advising governments in restructuring and commercialization/PPP transactions, particula**r**ly in the national parks sector;
* International track record of successful closing of commercialization/PPP projects, particularly in the national parks sector;
* Description of roles played in at least two (2) national parks sector’s transactions closed in emerging markets during the past ten (10) years (at least one of which should be in the past three (3) years);
* Experience working in Nigeria and/or sub-Sahara Africa;
* Evidence of registration with BPE and payment of Personal Income Tax in Nigeria (2019,2020,2021)

Application must be submitted in one original and five (5) copies in sealed packages clearly marked “(Application as Conservation/Protection Area Expert for the Partial Commercialisation of the National Parks)” and delivered to the address below not later than 12noon (GMT +1) on 1st July, 2022.

Kindly note that the applications will be opened immediately by the Evaluation Committee and only short-listed candidates will be contacted.

The Director General

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11 Osun Crescent, Off Ibrahim Babangida Way

Maitama District, Abuja, FCT.

For enquiries, please contact:

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**DISCLAIMER: This request for submission of applications does not in any manner constitute an agreement, and is neither an offer of appointment to the prospective applicants or any other person.**